



Apollo Sheet Metal, Inc.

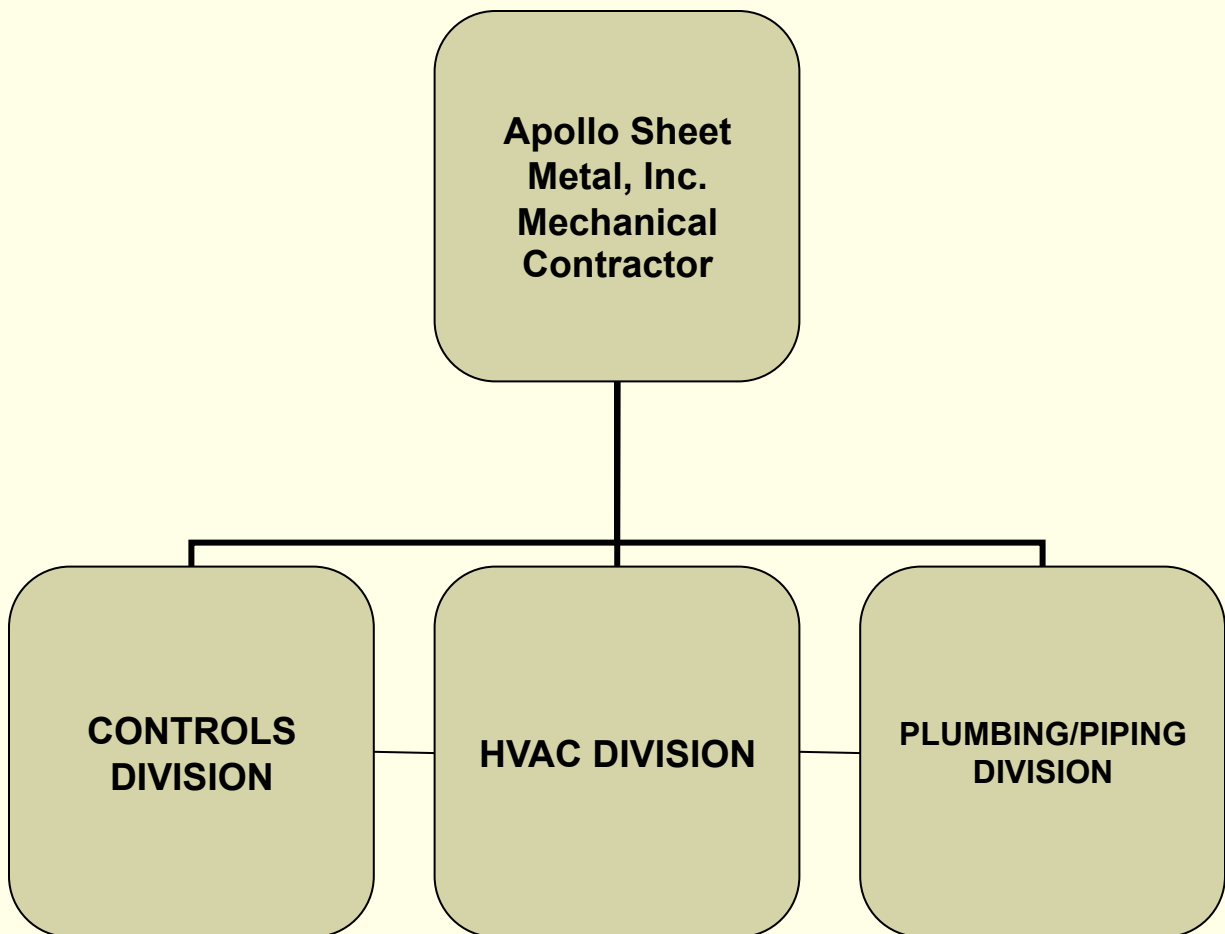


Environmental Controls
Division

Full Service Mechanical / Controls Contractor

- The HVAC Controls Division is an integral part of Apollo's full service Mechanical Contracting team.
- Apollo's reputation has stood the test of time for over twenty years, and is based on solid experience throughout the Northwest.
- Clients who utilize Apollo as the full mechanical contractor are assured a single source contact with no middle man. Each member of our team works together with the common goal of the best possible project for all involved.

Teamwork – A Professional Team for a Professional Result.



Industry Leader

- Being a member of the Apollo team means utilization of resources available only to leaders in the industry.
- State of the Art Shop Facilities
- Journeyman Craftsmen with years of experience
- Full Document Control and Administrative Staff
- Fully Staffed CAD and Detail Department
- 24/7 Service
- Established relationships with a wide array of vendors, suppliers and subcontractors
- Long standing relationships with General Contractors, Engineers/Architects and clients
- Established member of the community, and the industry

Apollo

Building People Who Build Great Things

Being a member of the Apollo team means being held to high standards. The Controls Division has a proven track record with new customers and repeat customers alike. Our trained design, installation and service technicians are certified on a wide array of controls systems to meet each individual client's specific needs.

Engineering / Design Services

- The Apollo Controls Division maintains a complete staff of factory trained engineers and technicians who are fully competent in all aspects of the controls project.
- Engineering, estimating, design, installation, programming and commissioning are all performed in-house by Apollo employees allowing for a complete project – start to finish.
- Apollo's ongoing relationship with controls and HVAC equipment manufacturers allows factory support as an integral part of each project Apollo completes.
- Apollo has a complete CAD and Detail department utilizing the latest versions of industry standard software.

Dale Hollandsworth

Controls Division Manager

- Over 18 years in the HVAC Industry.
- With Apollo since 1992
- Seven years as Field Service Specialist
- HVAC Technology Degree, Columbia Basin College.
- Electrician 06A Administrator/Master Electrician
- Specialized training In:
 - Design and Engineering Alerton Controls Systems
 - Design and Engineering Johnson Controls Systems
 - Design and Engineering in Carrier Controls Systems

Dale has successfully managed the Controls Division from it's inception to the strong team that exists today.

Chris Cataldo

HVAC Controls Project

Manager/Project Engineer

- Honeywell Light Commercial Building Solutions Training
- Phoenix Institute of Technology – Electronics Technician
- Completed State of Washington Apprenticeship Instrument Technician
- Fiber Optics Design-Installation Maintenance Training Course
- Instrumentation and Process Controls Training Graduate
- ATM Internetworking Training Graduate
- Alerton BACtalk Systems Engineering Training Graduate
- Metasys HVAC ASC Engineering Training Graduate
- Carrier Comfort View Operations Course
- Metasys N30/M3 Engineering and Setup Course
- Metasys DX-9100 Engineering Course.

Jason Weichman

HVAC Controls Engineer

- Washington State University Tri-Cities, Bachelor of Science Mechanical Engineering
- Washington State University Tri-Cities, Bachelor of Science Mathematics
- Skagit Valley Community College, Associates Degree
- Member, American Society of Mechanical Engineers (Student Chair 2001-2002)
- Passed EIT Exam October, 2000
- Capabilities include development of design calculations utilizing ANSYS, AutoPipe, MathCAD and SAP.
Mechanical flow diagrams utilizing MS Visio and MicroStation.

Todd Thompson

HVAC Controls Project

Foreman

- Over sixteen years experience in the HVAC industry
- Certified Inland Northwest HVAC Associate Gasfitter 1 and Oilfitter 1
- Licensed by Ferris State University for refrigeration reclamation and recovery
- North American Technician Excellence, Inc. – ACE Service Technician
- Air Conditioning Contractors of America p Type I, II Refrigeration Certification
- Washington State Department of Labor and Industries Certified Journeyman Electrician HVAC/RFRG
- Jade Construction College – 2002 NEC Changes
- Jade Construction College – OSHA Safety Rules
- Jade Construction College – Residential Blue Print Reading
- Jade Construction College – Low Voltage and Alarm Wiring
- Carrier Corporation – CC6400 Install and Programming
- Carrier Corporation – VVT Design and Programming
- Alerton Technologies – IBEX Systems Development Course
- ABB – ACH 550 VFD Certification
- Trane – RTAA Rotary Chiller Certification
- Carrier Corporation- 3V System Training

Steven Borley

HVAC Controls Technician

- Knowledge and experience in Gas, Oil and Electric heat, Air Conditioning and Heat Pumps, Commercial Refrigeration and HVAC, Basic Sheet Metal Fabrication, Pneumatics, Boilers, Chillers, VAV, VVT, Triple Deck Multizone, Johnson, Alerton, Carrier and Honeywell Controls.
- HVAC/R Certificate, Perry Technical Institute
- EPA Universal Certification
- EPA 609 Certification
- Electrical 06A Journeyman
- Environmental Control System Journeyman
- Liebert Factory Certified
- Alerton BACtalk Operators Certification
- Alerton BACtalk Systems Installation and Commissioning
- Alerton BACtalk Systems Engineering and Design
- Alerton BACtalk DDC Programming
- Dan Foss Factory Certified
- NATE Certified

Tony Covington

HVAC Controls Technician

- HVAC/R Technician – Perry Technical Institute graduate
- Eight years experience in the HVAC industry including maintenance and repair of Refrigeration and Boiler systems.
- PLC controls maintenance and troubleshooting
- Electrical 06A Journeyman
- EPA Universal Certification

Corey McCloud

HVAC Controls Technician

- Experience with Installation and programming of DDC systems (Johnson Controls, Alerton, BACtalk, CCN). Installation and start up of HVAC equipment including AHU's , Split Systems, Humidifiers, Chillers, Boilers, Exhaust Fans, Pneumatic Controls, VAV systems, Multi Zone Systems and VVT systems. Also experience with troubleshooting Electrical Circuits and mechanical problems with HVAC equipment.
- HVAC/R Certificate, Perry Technical
- EPA Universal Card
- EPA 608, 609 Certificate
- 06A Trainee Card
- NATE Certified Air to Air Heat Pump ACE Service Technician
- Metasys HVAC ASC Engineering

Apollo – Your Factory Trained and Authorized Representative

Apollo's training and certification on a wide array of systems ensures that the system integrated into each project will meet the customer's expectations and requirements.

Consistency and Reliability

Apollo's Controls Division maintains the highest standards for components utilized in our controls systems. Whether Alerton, Carrier, or Johnson Controls systems are being installed, the customer can be assured that our purchasing power and experience ensure that only first quality components are utilized to compliment these systems. This further ensures availability of spare parts, and uniform, quality installation time after time.



PROJECT HIGHLIGHTS





Alerton

-
- Richland High School
 - Isaac Stevens Middle School
 - Kennewick General Hospital Medical Mall
 - Franklin County Courthouse
 - Richland Medical Office Building
 - Armand Larive Elementary
 - Desert View Elementary
 - Kennewick General Hospital
 - Yakima Public Works
 - Echo School District
 - Hermiston Community Pool
 - Grant County PUD EMS Center
 - Kamiakin High School
 - Livingston Elementary
 - Enterprise School
 - Gilliam County Dry Blending
 - Columbia Burbank School District
 - Highland Hills Elementary
 - Terra Blanca Winery
 - Touchet School District
 - Umatilla Electric COOP
 - Echo School District
 - West County Justice and Government Center
 - Sunnyside Community Center



Carrier

-
- Whittier/Emerson/Robert Frost Elementary
 - Maya Angeleo Elementary
 - Ellen Ochoa Middle School
 - Virgie Robinson Elementary
 - Rowena Chess Elementary
 - Mark Twain Elementary School
 - Captain Grey Elementary
 - Eastern Oregon Regional Surgery Center
 - Numerica Credit Union
 - Apollo Inc. Office Remodel
 - Ellensburg Main Post Office
 - Tri City Cancer Center
 - Workforce Development Center
 - Hermiston Medical Office Building
 - Keewaydin Library
 - Legends Casino



Johnson

-
- Kennewick Water Treatment Plant
 - AC Houghton Elementary
 - Columbia Middle School
 - Riverside High School
 - Sam Boardman Elementary School
 - Heppner Elementary
 - Heppner High School
 - Ione School District
 - Walla Walla Odd Fellows Home
 - Stewart Sokol and Grey
 - Blue Mountain Community College
 - Ferguson Distribution Warehouse
 - Tri City Airport
 - Kadlec OR Air Handling Unit
 - Umatilla High School
 - CSEPP Chemical Stockpile Emergency Program
 - Blue Mountain District Hospital

Our Reputation is Built on Customer Satisfaction

- Apollo's continuing presence in the region coupled with our superior customer service and expert technical knowledge has allowed us to build a strong base of repeat and long standing customer relationships.
- Apollo is a full service mechanical contractor allowing our customers a single point of contract – and the assurance their mechanical systems will be installed, maintained and serviced with consistency and professionalism for years to come.

References

- Michael A. Sloon, Senior Manager – Yakima County Technology Services 509-574-2000
- Richard D. Routh, P.E., President – Routh Consulting Engineers, Inc. 509-547-8262
- Kenneth L. Lebsock, President – Thews Sheet Metal 541-276-3751
- Steve Platt, Supervisor Buildings and Grounds – Blue Mountain Community College 541-276-1260
- Ben Small, Superintendent – Columbia School District #400 509-547-2136
- Bob DePoe, Construction Coordinator – Pasco School District No. 1 509-546-2691
- Darrell DeSmet, PE – SCM Consultants 509-783-1625



Yakima County Technology Services

Yakima County Courthouse
128 North 2nd Street
Phone: (509)574-2000 - FAX: (509)574-2001
Internet: www.co.yakima.wa.us

June 6, 2005

Dale Hollandsworth
Controls Division Manager
Apollo Sheet Metal

Dear Dale,

As I indicated in my our phone conversation with Chris, I am delighted to provide you with a statement that represents our experience with your staff, installation and service of our data center HVAC systems, and the ongoing monitoring of our facility.

The new Yakima County Data Center (SDC) and disaster recovery site is a mission critical enterprise that operates 395 days a year, 24 hours day. The 40-ton redundant HVAC systems (2), online humidifiers (3), and monitoring software/services provide the required cooling, air flow, humidity, and monitoring requirements that enable us to operate and maintain this facility to the high standards we require.

Although we have experienced some hardware and software issues with our HVAC units; your support and service personnel have exceeded my expectations in responding to, and resolving the problems. Chris Cataldo and Mike Tobin have been exemplary in resolving our issues. In fact, their quality of service was "key" in Apollo retaining our service contract when it was up for renewal.

I truly appreciate the professionalism and service your company provides.

Sincerely,

Michael A. Sloon, Senior Manager
Yakima County Technology Services



Routh Consulting Engineers, Inc.

June 2, 2005

RECEIVED
JUN 03 2005
APOLLO SHEET METAL

RE: LETTER OF RECOMMENDATION
APOLLO SHEET METAL CONTROLS DIVISION

Dear Prospective Offeror:

It is our pleasure to recommend the Controls Division of Apollo Sheet Metal to provide and install the automatic temperature control systems for your upcoming project. Apollo Sheet Metal was the control system contractor for projects our office was involved in recently at Stevens Middle School in Pasco, Washington and at Columbia Elementary School in Burbank, Washington. For both projects, the control system equipment they provided and their workmanship were of top quality and resulted in very successful projects for the respective School Districts.

After consideration of alternative control system manufacturers, Apollo Sheet Metal submitted their bid proposals for both projects based on the BACTalk system manufactured by Allerton. The components provided have a proven record of quality and reliability in a broad range of facilities and can accommodate simple control schemes to complex energy management strategies. The system software is intuitive and allowed maintenance personnel to quickly master operation of the control systems. The system graphics generated by Apollo Sheet Metal were vivid and provided excellent "information-at-a-glance" capabilities.

Apollo Sheet Metal executed the work included in these contracts very competently and in the best interests of the School Districts. They were very cooperative in working with aggressive construction schedules and addressing all issues that arose as the systems were placed into operation. They demonstrated excellent knowledge of the installation and operation of the Allerton systems. The installation work was done neatly and system operation was checked out thoroughly. Our contacts at the School Districts have indicated that these systems have been operating reliably to date.

Based on our experience, we feel confident the Controls Division of Apollo Sheet Metal will do a similarly excellent job for you on your project. If you have any questions regarding this recommendation, please contact us.

Sincerely,

Richard D. Routh, P.E.
President

RDR:dlr

Letter File No. 05-012

THEWS SHEET METAL

PO Box 484
1907 S.W. Court Ave.
Pendleton, OR 97801
E-mail: thews@thews.com

CCB# 66036
(541) 276-3751
Fax (541) 276-7840
(541) 963-1626

LENNOX

US OPERATIONS & SERVICE

June 2, 2005

TO WHOM IT MAY CONCERN,

I HAVE USED APOLLO SHEET METAL CONTROLS DIVISION ON NUMEROUS PROJECTS IN THE PAST THREE YEARS. DALE H. HAS BEEN VERY INSTRUMENTAL IN DESIGNING, AND WITH THE INSTALLATION OF THESE PROJECTS.

WHEN THERE HAS BEEN MINOR SITUATIONS WITH THE CONTROLS AFTER THE INSTALLATION APOLLO HAS RESPONDED IN A VERY TIMELY MANOR AND MY CUSTOMERS HAVE BEEN VERY SATISFIED.

I WOULD RECOMMEND THEM FOR ANY PROJECT THAT YOU MAY HAVE. AND IF YOU DESIRE I COULD GET YOU NAMES AND CONTACT PHONE NUMBERS OF THE PAST PROJECTS THAT THEY HAVE ASSISTED US WITH.

SINCERELY YOURS,



KENNETH L. LEBSACK
PRESIDENT

www.bluecc.edu



Blue Mountain
Community College

JOHN H. TURNER, PRESIDENT

BMCC PENDLETON
2411 NW GARDEN
PO BOX 100
PENDLETON, OR 97801
541.236.1280

June 13, 2005

To Whom It May Concern:

Apollo Sheet Metal has been working with Blue Mountain Community College on our HVAC controls for the last seven years. They have worked on several projects, including the upgrade of the existing Johnson Controls Metasys System. They upgraded a building from pneumatics to DDC controls. They also did the mechanical, plumbing, and controls in the Health Ed building. In addition, they have done trouble shooting on numerous control and mechanical problems through out campus.

I have found the team at Apollo Sheet Metal to be knowledgeable in all aspects of heating, ventilation, and air conditioning. Apollo has provided us with prompt service no matter how large or small the project may be. I would strongly recommend them as a contractor and have been very pleased with the service they have given us.

Please feel free to contact me at the number below if you have any additional questions.

Sincerely,

Steve Platt
Supervisor, Buildings & Grounds
541-278-5904

BMCC BAKER COUNTY
3275 BAKER STREET
BAKER CITY, OR 97814
541.223.9127

BMCC HERMISTON
980 ST COLUMBIA DRIVE
HERMISTON, OR 97838
541.507.1932

BMCC MILTON-FREEWATER
211 N COLUMBIA
MILTON-FREEWATER, OR 97862
541.938.7176

BMCC MONROE COUNTY
PO BOX 529000 BE FRONT STREET
206-CORVALLIS, OR 97331
541.481.2899



Columbia School District #400

755 Maple Street
Burbank, WA 99323
Phone (509) 547-2136
Fax (509) 546-0603

Ben Small, Superintendent of Schools
Debbie Williams, Business Manager
Kerry Perryjohn, Payroll Officer
Margo Roberts, Office Manager

Expect the Best, Prepare for the World!

June 14, 2005

RECEIVED
JUN 16 2005
APOLLO SHEET METAL

To Whom It May Concern:

Please allow this to serve as a reference letter for Apollo, Inc. Our school district selected Apollo, Inc. in the spring of 2004 to replace the HVAC control system at Columbia Elementary School. The total project cost was \$58,569.00 plus tax.

During the school year of 2003-2004 our HVAC control system was failing, leaving some classroom temperatures extremely hot and others freezing. Apollo, Inc. reviewed the system and concluded that continued repairs of the control system were no longer possible. They were later awarded a bid to replace the system with an Alerton BACTalk product.

Replacing an existing system was no easy task. Apollo, Inc. worked during the evenings and weekends to accommodate our students and staff. When completed, they spent the time with our maintenance supervisor and principal to explain the system, and taught them how to make necessary adjustments. The system is user friendly and has exceptional graphics. To date we have been very pleased with the performance of the Alerton BACTalk system. In addition, the service from Apollo Environmental Controls has been exceptional.

I highly recommend their product and service. If further information is needed, please feel free give me a call.

Sincerely,

Ben Small
Superintendent

The Columbia School District #400 complies with all federal rules and regulations and does not discriminate on the basis of race, color, national origin, sex or disability. This holds true for all district employment and opportunities. Inquiries regarding compliance procedures may be directed to the school district's Title IX/BCW 24A,540 Office, and/or 504/ADA Coordinator. For further information contact Title IX coordinator/office Margo Roberts in the Columbia School District, Administration Office, Maple Street, Burbank WA 99323, (509) 547-2136 or Section 504/ADA Coordinator Ben Small at Columbia School District, Maple Street, Burbank WA 99323, (509) 547-2136.



PASCO SCHOOL DISTRICT NO. 1

SUPPORT SERVICES — Maintenance — Custodial
3412 Stearman, Pasco, Washington, 99301-3782
(509) 546-2691 • FAX (509) 546-2672



To: Those Concerned
From: Bob Depoe
Construction Coordinator/Mech. Comm. *CD*
Date: June 14, 2005
Re: Apollo Sheet Metal Inc.
Subject: HVAC Controls, Recommendations

I have been working with the ASMI HVAC Controls Division for some ten years and eight schools. These have been predominantly new construction with one renovation. The association has been more or less continuous moving from, conceptual design, detailed design, submittals, construction, acceptance, Mechanical Commissioning, training and warranty as the schools multiply. I am pleased to say that ASMI HVAC Controls Division has been attentive and responsive to the requirements of Pasco School District and the contract documents in the construction, startup and commissioning of the HVAC controls and HVAC equipment. Their personnel have been cooperative and pleasant in all the phases of the work. They have willingly gone the extra mile in bringing systems into operation that met and generally exceeded the contractual requirements.

One of the more outstanding attributes of ASMI HVAC Controls Division is their location. Many times they have responded in an hour or less to situations that benefited from or required immediate response. Non-emergency and/or warranty situations generally took a little longer, like 24-48 hours.

I have no reservations in recommending the ASMI HVAC Controls Division for any K-12 school application requiring DDC Controls in all phases of the work. Please contact me if I can offer further clarification for you.

14 June 2005

To Whom It May Concern:

This letter of recommendation for Dale Hollandsworth and the Controls Division of Apollo Sheet Metal, Inc. recognizes their superior ability, professionalism, and dependability. For over five years, Dale and his group have designed, installed, and serviced the direct digital control systems on numerous large construction projects. Recent buildings include Virgie Robinson Elementary School, Maya Angelou Elementary School, Ellen Ochoa Middle School, Touchet School District Renovation, and the Legends Casino Event Center.

Both the Alerton and Carrier Comfort Network control systems have been provided by Apollo. The results for either system have been the same: good submittal data, timely support of the construction schedule, competent installation and programming, and dependable start-up. I appreciate Apollo's commitment to providing an excellent product with outstanding service.

Sincerely,

SCM CONSULTANTS, INC.



Darrell DeSmet, PE
Project Engineer

cc: File

Professionalism – Start to Finish

- Submittals – Product data, control diagrams, sequence of operation
- Installation and startup
- Owner Training
- Operation and Maintenance Manuals
- Service and Off-Site Monitoring

Apollo

Simply the
best choice
for your
mechanical
and controls
project.

Alerton Project Photos



Carrier Project Photos



Johnson Project Photos



Misc. Project Photos

